Joseph Price

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Current Positions:
Professor, Department of Economics, Brigham Young University, 2018 -
Fellow, Wheatley Institution, BYU, 2017-
Research Fellow, Sutherland Institute, 2016-
Director, BYU Record Linking Lab, 2016-
Research Associate, NBER, 2016-
Senior Fellow, Austin Institute, 2014-
Co-editor, *Economics of Education Review*, 2014-
Research Fellow, IZA, 2010-

Past Positions:
Associate Professor, Department of Economics, Brigham Young University, 2013 - 2018
Assistant Professor, Department of Economics, Brigham Young University, 2007-2013
Faculty Research Fellow, NBER, 2008-2016

Education:
Ph.D. Economics, Cornell University, 2007.
B.A. Economics, Brigham Young University, 2003.

Publications:

Cotton, Christopher; Brent Hickman, and Joseph Price. "Affirmative Action and Human Capital Investment: Evidence from a Randomized Field Experiment" *Journal of Labor Economics*, forthcoming.

Lichter, Daniel; Joseph Price, and Jeff Swigert. "Mismatches in the Marriage Market" *Journal of Marriage and Family*, 82(2), 796-809, 2020.

Higbee, Samuel; Lars Lefgren, Brennan Platt, and Joseph Price. "Outcome Based Accountability: Theory and Evidence" *Journal of Economic Behavior and Organization*, 160, 121-137, 2019.

Kalil, Ariel and Joseph Price. "The Effect of Mother-Child Reading Time on Children's Reading Skills: Evidence from Natural Within-Family Variation" *Child Development*, 90, 6, e688-e702, 2019.

Fox, Daniel; Michael Gmeiner; and Joseph Price. "The Gender Gap in K-12 Educator Salaries" *Economics of Education Review*, 68, 23-26, 2019.

Depew, Briggs and Joseph Price. "The Poverty-Reducing Role of Marriage: Evidence from an Instrumental Variable Approach" *Review of Economics of the Household*, 16, 1049-1061, 2018.

Hall, Jonathan; Craig Palsson, and Joseph Price. "Is Uber a Complement or Substitute with Public Transit?" *Journal of Urban Economics*, 108, 36-50, 2018.

Pope, Devin; Joseph Price, and Justin Wolfers. "Awareness Reduces Racial Bias" *Management Science*, 64, 4988-4995, 2018.

Orchard, Jacob and Joseph Price. "County-level Racial Prejudice and the Black-White Gap in Birth Outcomes in the United States." *Social Science & Medicine*, 181: 191-198, 2017.

Arcidiacono, Peter; Josh Kinsler, and Joseph Price. "Productivity Spillovers in Team Production: Evidence from Professional Basketball" *Journal of Labor Economics*, 35(1): 191-225, 2017.

Jones, Todd and Joseph Price. "Information and the Beauty Premium in Political Elections" *Contemporary Economic Policy,* 35(4), 677-683, 2017.

Heiland, Frank; Joseph Price, and Riley Wilson. "Maternal Employment and Mother-Child Interaction" *Review of Economics of the Household*, 15: 53-67, 2017.

Loewsenstein, George; Joseph Price, and Kevin Volpp. "Habit formation in Children: Evidence from Eating Fruits and Vegetables" *Journal of Health Economics*, 45, 47-54, 2016.

Lefgren, Lars; Brennan Platt, and Joseph Price. "Sticking with What (Barely) Worked" *Management Science*, 61(5): 1121-1136, 2015.

Cotton, Christopher; Cheng Li, Frank McIntyre, and Joseph Price. "Which Explanations for Gender Differences in Competition are Consistent with a Simple Theoretical Model?" *Journal of Behavioral & Experimental Economics*, 59: 56-67, 2015.

Just, David and Joseph Price. "Lunch, Recess and Nutrition: Responding to Time Incentives in the Cafeteria" *Preventative Medicine*, 71: 27-30, 2015.

Price, Joseph and Justin Wolfers. "Right-Oriented Bias: A Comment on Roskes, Sligte, Shalvi, and De Dreu" *Psychological Science*, 25(11): 2109-2111, 2014.

Gannaway, Grant; Craig Palsson, Joseph Price and David Sims "Technological change, relative worker productivity, and firm-level substitution: Evidence from the NBA" *Journal of Sports Economics*, 15(5): 478-496, 2014.

Parkinson, Kristy; Joseph Price, Kosali Simon, and Sharon Tennyson. "Consumer Reactions to Drug Information: Response to FDA Warnings on Antidepressants" *Review of Economics and the Household*, 12(4): 771-790, 2014.

Just, David and Joseph Price. "Default options and Food Choices" *Public Health Nutrition*, 16(12): 2281-8, 2013.

Just, David and Joseph Price. "Using Incentives to Encourage Healthy Eating in Children" *Journal of Human Resources*, 48(4): 855-872, 2013.

Platt, Brennan; Joseph Price; and Henry Tappen. "The Role of Risk Preferences in Pay-to-Bid Auctions" *Management Science*, 59(9): 2117-2134, 2013.

Buckles, Kasey and Joseph Price. "Selection and the Marriage Premium for Infant Health" *Demography*, 50(4):1315-1339, 2013.

Cotton, Christopher; Frank McIntyre; and Joseph Price. "Gender Differences in Reaction to Repeated Competition" *Journal of Economic Behavior and Organization*, 86, 52-66, 2013.

Palsson, Craig; Joseph Price, and Jared Shores, "Ratings and Movie Revenues: Evidence from Movie Ratings" *Contemporary Economic Policy*, 31(1), 13-21, 2013.

Allen, Douglas; Catherine Pakaluk, and Joseph Price. "Nontraditional Families and Childhood Progress through School: A Comment on Rosenfeld" *Demography*, 50(3): 955-961, 2013.

Lefgren, Lars; Joseph Price, and Henry Tappen. "Interracial Workplace Cooperation: Evidence from the NBA" *Economic Inquiry,* 51(1): 1026-1034, 2013.

Just, David; Jesse Lund, and Joseph Price. "The Role of Variety in Increasing the Consumption of Fruits and Vegetables among Children" *Agricultural and Resource Economics Review*, 41(1): 72-81, 2012.

Price, Joseph and Jeffrey Swigert. "Within-Family Variation in Obesity" *Economics & Human Biology*, 10(4): 333-339, 2012.

Price, Joseph and Justin Wolfers. "Biased Referees?: Reconciling Results with the NBA's Analysis" *Contemporary Economic Policy*, 30(3): 320-328, 2012.

Price, Joseph; Marc Remer, and Daniel Stone. "Sub-Perfect Game: Profitable Biases of NBA Referees" *Journal of Economics & Management Strategy*, 21(1): 271-300, 2012.

Dahl, Gordon and Joseph Price. "The Economist's Approach to Studying the Impact of Media on the Family" *Family Relations*, 61(3), 363-373, 2012.

Price, Joseph; Joshua Price, and Kosali Simon. "Educational Gaps in Medical Care and Health Behavior: Evidence from Natality Data" *Economics of Education Review*, 30(5): 838-849, 2011.

Cao, Zheng; Joseph Price, and Daniel Stone. "Performance under Pressure in the NBA" *Journal of Sports Economics*, 12(3): 231-252, 2011.

Buckles, Kasey; Melanie Guldi, and Joseph Price. "Changing the Price of Marriage" *Journal of Human Resources*, 46(3): 539-567, 2011.

Price, Joseph and Justin Wolfers. "Racial Discrimination among NBA Referees" *Quarterly Journal of Economics*, 125(4): 1859-1887, 2010.

Price, Joseph; Brian Soebbing; David Berri; and Brad Humphreys. "Tournament Incentives, League Policy, and NBA Team Performance Revisited" *Journal of Sports Economics*, 11(2): 117-135, 2010.

Price, Joseph and Kosali Simon. "Education and the Response to Medical Research" (with Kosali Simon), *Journal of Health Economics*, 28(6): 1166–1174, 2009.

Wight, Suzanne; Suzanne Bianchi, Joseph Price, and Bijou Hunt. "Teenage Time Use" *Social Science Research*, 38(4): 792-806, 2009.

Price, Joseph. "Parent-Child Quality Time: Does Birth Order Matter?" *Journal of Human Resources* 43(1): 240–265, 2008.

Price, Joseph. "Gender Differences in the Response to Competition" *Industrial and Labor Relations Review,* 61 (3), 320-333, 2008.

Larsen, Timothy; Joseph Price, and Justin Wolfers. "Racial Bias in the NBA: Implications in Betting Markets" *Journal of the Quantitative Analysis of Sports*, 4(2), article 7, 2008.

Ehrenberg, Ronald; George Jakubson; Jeffrey Groen, Eric So, and Joseph Price. "Inside the Black Box of Doctoral Education" *Educational Evaluation and Policy Analysis*, 29(2): 134-150, 2007.

Other Publications:

Busath, Ben; Jalen Morgan, and Joseph Price. "Group-Specific Training Data." *ECML PKDD 2020 Workshops*, Springer Nature Switzerland AG, forthcoming.

Hardy, Samuel; Jeffrey Hurst, Joseph Price, and Melissa Denton. "The Socialization of Attitudes about Sex and their Role in Adolescent Pornography Use". *Journal of Adolescence*, 72, 70-82, 2019.

Cotton, Christopher; Frank McIntyre, Ardyn Nordstrom, and Joseph Price. "Correcting for Bias in Hot Hand Analyses: An Application to Youth Golf" *Journal of Economic Psychology*, 75, Part B, 2019.

Madden, Gregory; Joseph Price, and Heidi Wengreen. "Change and Maintaining Change in School Cafeterias: Economic and Behavioral Economic Approaches to Increasing Fruit and Vegetable Consumption". In: Hope D., Bevins R. (eds) *Change and Maintaining Change*. Nebraska Symposium on Motivation, vol 65. Springer, Cham, 2018.

Lerman, Robert; Joseph Price, Adam Shumway, and Brad Wilcox Adam Shumway, and Brad Wilcox "Marriage and State-Level Economic Growth" *Journal of Family and Economic Issues*, 39, 66-72, 2018.

O'Bryan, Anna; Joseph Price, and Jason Riis. "Using Default Options to Increase Healthy Add-ons to a Meal" *Journal of Marketing Behavior*, 3, 1, 39-50, 2017.

Lerman, Robert; Joseph Price and Brad Wilcox. "Family Structure and Lifetime Economic Outcomes" *Marriage and Family Review*, 53(8): 744-758, 2017.

Barber, Michael; David Gordon, Ryan Hill, and Joseph Price. "Status Quo Bias in Ballot Wording" *Journal of Experimental Political Science*, 4, 151-160, 2017.

Madden, Gregory, Joseph Price, and Frank Sosa. "Behavioral Economic Approaches to Influencing Children's Dietary Decision Making at School" *Policy Insights from the Behavioral and Brain Sciences*, 4(1): 41-48, 2017.

Nutting, Andrew and Joseph Price. "Time Zones, Game Start Times, and Team Performance" *Journal of Sports Economics*, 18(5):471-478, 2017.

Sabia, Joseph; Joseph Price, Elizabeth Peters, and Reginald Covington. "The Effect of Teenage Childbearing on Social Capital Development: New Evidence on Civic Engagement." *Review of Economics of the Household*, 16, 1-31, 2017.

Regnerus, Mark, Joseph Price, and David Gordon. "Masturbation and Partnered Sex: Substitutes or Complements?" *Archives of Sexual Behavior*, 46, 2111-2121, 2017.

Regnerus, Mark; David Gordon, and Joseph Price. "Documenting Pornography Use in America: A Comparative Analysis of Methodological Approaches" *Journal of Sex Research*, 53(7): 873-881, 2016.

Patterson, Richard; Joseph Price, Mark Regnerus, and Jacob Walley. "How Much More XXX is Generation X Using? Evidence of Changing Attitudes and Behaviors Related to Pornography Since 1973" *Journal of Sex Research*, 53(1), 12-24, 2016.

Phelps, Chandler and Joseph Price. "Slowing the Hare: Quick Finishers and Class Performance on Standardized Tests" *Individual and Learning Differences,* 51: 322-326, 2016.

Bates, Dylan and Joseph Price. "Impact of fruit smoothies on adolescent fruit and milk consumption during school breakfast" *Health Education & Behavior*, 42(4): 487-492, 2015.

Gmeiner, Michael; Joseph Price, and Michael Worley. "A Review of Pornography Use Research: Methodology and Results from Four Sources" *Cyberpsychology*, 9, 4, 2015.

Pope, Bryson; Joseph Price and Dean Lillard. "The Impact of Religion on Youth Outcomes" *Journal of Business Inquiry*, 13(1): 48-60, 2014.

Doran, Kirk and Joseph Price. "Pornography and Marriage" *Journal of Family and Economic Issues*, 35: 489-498, 2014.

Price, Joseph; Craig Palsson, and Doug Gentile. "What Matters in Movie Ratings? Cross-country Differences in which Content Influence Mature Movie Ratings" *Journal of Children and Media*, 8(3): 240-252, 2014.

Patterson, Rich and Joseph Price. "Pornography, Religion, and the Happiness Gap: Does Pornography Affect the Actively Religious Differently?" *Journal of the Scientific Study of Religion*, 51(1): 79-89, 2012.

Price, Joseph and Jason Riis. "Behavioral Economics and the Psychology of Fruit and Vegetable Consumption" *Journal of Food Studies,* 1(1), 2012.

Price, Joseph. "Is it Just about Love?: Factors that Influence Marriage" *Handbook of Family Law & Economics*, Edward Elgar Publishing, (ed. Lloyd Cohen and Joshua Wright), 2011.

Price, Joseph, and Simon, Daniel. "High School Sports and Teenage Births" In "The Economics of Sport, Health, and Happiness: The Promotion of Well-Being through Sporting Activities" Edward Elgar Publishing, (ed. Placido Rodriquez, Stefan Kesenne, and Brad Humphreys), 2011.

Dew, Jeffrey and Joseph Price. "Beyond Employment and Income: The Association between Young Adults' Finances and Marital Timing" *Journal of Family and Economic Issues*, 32(2): 424-436, 2011.

Working papers:

"Combining Family History and Machine Learning to Link Historical Records" (with Kasey Buckles, Isaac Riley, and Jacob Van Leeuwen)

"Productivity Versus Motivation in Adolescent Human Capital Production: Evidence from a Structurally-Motivated Field Experiment" (with Chris Cotton, Brent Hickman, John List, and Sutanuka Roy)

"The Winners and Losers of Immigration: Evidence from Linked Historical Data" (with Christian vom Lehn and Riley Wilson)

"Old Boys' Clubs and Upward Mobility Among the Educational Elite" (with Valerie Michelman and Seth Zimmerman)

"Intergenerational Correlations in Longevity" (with Sandy Black, Adriana Lleras-Muney, and Nolan Pope)

"Public Health Interventions and Mortality during the 1918 Influenza Pandemic: Evidence from Digitized Death Certificates" (with Kasey Buckles and Carver Coleman)

"A New Strategy for Linking Census Data: A Case Study Linking the 1900 and 1910 Full-Count US Census" (with Jonas Helgertz, Steve Ruggles, Kelly Thompson, and Jacob Wellington)

"The Association between Educational Attainment and Longevity using Individual-level data from the 1940 Census" (with Adriana Lleras-Muney and Dahai Yue)

"Dinner Timing and Human Capital Investments in Children" (with Luke Rodgers and Jocelyn Wikle)

"Shrinking Cities: Who Moves Out When Cities Decrease in Size?" (with Samuel Otterstrom and Jacob Van Leeuwen)

"Sex Ratios, Marriage, and Household Composition in Early Twentieth-Century Hawaii" (with Timothy Halliday, Sumner La Croix, and Jacob Van Leeuwen)

Current Projects:

"Long-run Consequences of Prejudice" (with Kerwin Charles, Tanner Eastmond, and Daniel Rees)

"Family Trees and Falling Apples: Intergenerational Mobility Estimates from U.S. Genealogy Data (with Kasey Buckles)

The Role of Colleges in Intergenerational Mobility: Evidence across Four Decades (with Ran Abramitzky and Santiago Perez)

Grants:

Mentored Environment Grant, BYU, $13,000, 4/2008
Small Grants Program in Behavioral Economics (w/ David Just), USDA ERS, $30,000, 8/2008
Mentored Environment Grant, BYU, $13,090, 12/2009
Food Assistance and Nutrition Research Program (w/ David Just), USDA ERS, $150,000, 8/2010
Cornell Center for Behavioral Economics in Child Nutrition Program (w/ David Just), $29,000, 7/2011
Food Assistance and Nutrition Research Program (w/ George Lowenstein, Paul Rozin, and Kevin Volpp), USDA ERS, $250,000, 8/2011
Mentored Environment Grant, BYU, $16,200, 12/2011
Family Studies Center (w/ Mike Findley and Dan Nielsen), BYU $10,000, 1/2012
Education and Social Opportunity Grant (w/ Chris Cotton and Thomas Dee), Spencer Foundation, $28,000, 1/2012
Mentored Environment Grant, BYU, $10,870, 1/2013
Emmaline B. Wells Grant, BYU, $9,300, 1/2013
UC Davis Poverty Center Grant (w/ David Frisvold and Emily Leslie), $25,000, 10/2014
Mentored Environment Grant, BYU, $13,000, 12/2014
IPR RIDGE Center for National Food and Nutrition Assistance Research Grant (w/ Daniel Rees), $39,000, 6/2015
Marjorie Pay Hinckley Research Award, BYU, $22,500, 12/2015
NBER-USDA FoodAPS grant (w/ David Frisvold), $40,000, 3/2016
Cooperative Research Agreement (w/ Katherine Ralston), USDA ERS, $25,000, 5/2017
Cooperative Research Agreement (w/ Katherine Ralston), USDA ERS, $25,000, 6/2018
National Institute of Health (w/Steve Ruggles), $195,000, 8/2018
National Institute of Health (w/ Martha Bailey), $203,000, 9/2018
Russell Sage Foundation (w/ Kasey Buckles), $175,000, 11/2018
Cooperative Research Agreement (w/ Joanne Guthrie), USDA ERS, $50,000, 10/2020

Ad hoc reviewer:

Agricultural and Resource Economics Review; American Economics Review; American Law and Economics Review; AEJ-Policy; AEJ-Applied; American Journal of Clinical Nutrition; American Journal of Public Health; American Law and Economic Review; Appetite; Applied Economics; BEJ JEAP; Biodemography; Comprehensive Psychology; Contemporary Economic Policy; Culture, Health, and Sexuality; Demography; Demographic Research; Eating and Weight Disorders; Economica; Economics and Human Biology; Economic Inquiry; Economica; Economic Journal; Economics Bulletin; Economics of Education Review; Econometrics; Economics Letters; Educational Finance and Policy; Eastern Economic Journal; Evaluation and Program Planning; Food and Nutrition Research; Food Policy; Games and Economic Behavior; Global Food Security; Health Economics; Health Services Research; Industrial

Labor Relations Review; Industrial Relations; Information Economics and Policy; International Journal of Sports Finance; Interfaces; Journal of Applied Econometrics; Journal of Economic Behavior and Organizations; Journal of Economic Literature; Journal of Economics, Race and Policy; Journal of Family Theory and Review; Journal of Human Capital; Journal of Human Resources; Journal of Labor Economics; Journal of Law and Economics; Journal of Legal Studies; Journal of Marketing Research; Journal of Marriage and Family; Journal of Policy Analysis and Management; Journal of Population Economics; Journal of Public Economics; Journal of Quantitative Analysis in Sports; Journal of Regional Science; Journal of the Scientific Study of Religion; Labour Economics; Learning and Individual Differences; Management Science; Managerial and Decision Economics; Marriage and Family Review; Organizational Behavior and Human Decision Processes; Oxford Economic Papers; Oxford Bulletin of Economics and Statistics; Pediatrics; Perceptual and Motor Skils; PLOS One; Political Research Quarterly; Preventative Medicine; Public Health and Nutrition; Quarterly Journal of Economics; Review of Development Economics; Review of Economic Studies; Review of Economics of the Household; Scandinavian Journal of Economics; Sexualities; Social Science Journal; Social Forces; Social Science and Medicine; Social Science Research; Southern Economic Journal

Conference Presentations:
American Economic Association: 2013, 2015, 2021
NBER cohort studies: 2019
Northwestern Record Linking Conference: 2019
Social Science History Association: 2019
Biography Reconciliation Summit: 2019
Utah Demography Summit: 2019
World Economic History Conference: 2018
Society of Economics of the Household: 2018
Family Inequality conference (Rome): 2017
Western Economic Association International: 2017
American Society of Health Economists: 2008, 2010, 2012, 2014
Southern Economic Association: 2006-2007, 2009-2010, 2012-2014
Western Economic Association: 2007, 2009, 2010, 2011-2016
APPAM research conference: 2005, 2006, 2012
Population Association of America: 2006-2010, 2013
Society of Labor Economics: 2006 (poster), 2007, 2008 (poster)
Field Days Conference (Scotland): 2015
Symposium on Behavioral Economics and Health: 2011-2013
Judgment and Decision-Making Winter Symposium: 2013, 2014
Western Social Science Association: 2011, 2013, 2015
American Public Health Association: 2012
Food Marketing Workgroup Conference: 2011
SIEPR Policy Forum, Sports Economics and Policy: 2011
Quadrilateral Behavioral Economics Workshop: 2011
IZA Conference on Discrimination (Germany): 2011
Gijon Conference on Sports Economics (Spain): 2010
USDA ERS conference: 2010
American Time Use conference: 2005 (poster), 2009
Child Development Conference (Norway): 2009
Intl. Association of Agricultural Economists (China): 2009
NBER summer institute, Children's workshop: 2005

Invited Seminars:
Auburn (Mar 2020); Yale (Nov 2019); U. Connecticut (Nov 2019); UC Davis (April 2019); Florida State (April 2019); San Diego State (Feb 2019); Miami University (Nov 2018); Washington University at St Louis (Nov 2018); Utah State (Nov 2018); UC Boulder (Oct 2018); University of Arkansas (March 2018); Notre Dame (Nov 2017); Atlanta Fed (Sept 2017); Cornell (June 2017); Southern Utah University (Nov 2015); US Military Academy (Oct 2015); U. Aarhus (Dec 2014); U. Odense (Dec 2014); U. Toronto (Nov. 2014); U. Iowa (Sep. 2014); U. Illinois-Chicago (Feb. 2014); U. South Florida (Nov. 2013); Chicago- Harris School (Nov. 2013); U. Sydney (Aug. 2013); ANU (Aug. 2013); UT Austin (March 2012); Texas A&M (March 2012); Iowa State (Nov. 2011); LSU (March 2011); U. Pennsylvania (Feb. 2011); U. Miami (Feb. 2011); Michigan (Jan 2011); Notre Dame (Nov. 2011); Case Western (Nov 2010); UC Riverside (Oct 2010); UC Denver (April 2010); Washington University (March 2010); Utah Valley University (March 2010); U. British Columbia (Dec. 2009); U. Victoria (Dec. 2009); U. Utah (Dec. 2009); Virginia Tech (Nov. 2009); Florida State (April 2009); U. Washington (Feb 2009); Oregon State (Nov 2008); Baylor (Oct 2008); U. Miami (Oct 2008); UT-Arlington (April 2008); RAND (Nov 2007); Wharton (May 2006); Cornell (April 2006); U. of Oregon (August 2005)